ASSOCIATION OF ENERGY ENGINEERS - NEW ENGLAND CHAPTER



NEW ENGLAND ENERGY NEWS

October 2008 Newsletter

Inside this issue:

- S NEXT MEETING
- PRESIDENT'S MESSAGE
- S EMPLOYMENT OPPORTUNITIES
- 2008 GOLF OUTING UPDATE
- MA ENERGY SUMMIT 08
- SPONSORED EVENTS
- OUTSIDE ORGANIZATION EVENTS

Visit our website www.aeenewengland.org

LEED for Existing Buildings: Operations & Maintenance October 1, 2008

The interest in sustainability and green buildings continues to accelerate in the local marketplace. Most professionals in the building industry have become familiar with the LEED® programs in the areas of New Construction and Commercial Interiors. However, less well known is the LEED® for Existing Buildings: Operations & Maintenance program. The program essentially offers building owners and operators an excellent framework of industry accepted best practices against which they can gauge and improve their facility operations. This presentation will offer an overview of the new LEED® EB: O&M program and provide case study examples from local LEED® EB projects.

The Leadership in Energy and Environmental Design (LEED®) rating system is a third-party certification program and the nationally accepted benchmark for the design, construction, and operation of high performance green buildings. LEED® provides building owners and operators with the tools they need to have an immediate and measurable impact on their buildings' performance. LEED® is a registered trademark of the U.S. Green Building Council.

Brad Jones, PE, LEED® AP is Division Leader of Commissioning & Sustainability Services with Sebesta Blomberg. He has over 15 years of experience in optimizing facility operations. Sebesta Blomberg provides engineering, construction support, commissioning, facility support, energy management, environmental, LEED® certification, central plant and renewable energy services to private and public sector markets. Since joining Sebesta Blomberg, Mr. Jones has been involved with the commissioning of renovations and new buildings, as well as the retro-commissioning of existing facilities for energy cost reductions. He also provides LEED® facilitation services to help building owners and operators certify their buildings. He has been involved with more than 25 LEED® projects, including three of the five LEED® EB certified projects in Massachusetts.

2008 Chapter Officers

President:
Ron Gillooly
National Grid
508-922-6835
ronald.gillooly@us.ngrid.com

Vice President
Brian Crafts
FMC Technologies
978-649-0145
bcrafts@fmc-technologies.com

Treasurer:
Arthur Orenberg
A. Orenberg Associates
781-862-1771
arthur1771@aol.com

Secretary:

Robert A. Di Giandomenico

NSTAR Gas
781-441-3847

robert.digiandomenico@nstar.com

Newsletter Editor:
Roger Goldman
Worcester Housing Authority
508-635-3312
energyguy@verizon.net

Board of Directors:

Jim Armstrong

Siemens Building Technologies 781-774-8360 jarmstrong@siemens.com

Fran Boucher*

National Grid 508-421-7299 francis.boucher@us.ngrid.com

Andrew Coffin

NSTAR Electric & Gas 781-441-8166 andrew.coffin@nstar.com

Richard J. Costello*

(Past President AEE-National) Acela Energy Group, Inc. 781-255-0316 richard.costello@acelaenergy.com

Kristine Esdale

Massachusetts Maritime Academy 508-830-5019 kesdale@maritime.edu

Stephen M. Di Giacomo* - EMA 508-533-1128 smd@energymgtassoc.com

James Donnelly*

Siemens Building Technologies 781-774-8314 jim.donnelly@siemens.com

Joseph Hall*

National Grid 508-482-1238 joseph.hall@us.ngrid.com

Christopher F. Halpin

Celtic Energy, Inc. 860-633-4914 chris@celticenergy.com

Nelson Medeiros

NSTAR Electric 781-441-8703

nelson.medieros@nstar.com

Stephen Murphy - SUEZ

617-261-8911

stephen.murphy@suezenergyna.com

Sam Nutter - Massachusetts Technology Collaborative 508-870-0312 nutter@masstech.org

Dinesh Patel

DP Energy Solutions 339-364-0441 dpatel707@msn.com

Kathleen Stanley* - Johnson Controls 781-246-5500 kathleen.stanley@jci.com

Ryan Wartman - Ameresco, Inc. 508-661-2296 rwartman@ameresco.com

Daniel Wheatley*

Environmental Systems Corp. 781-729-3790 dan wheatley@msn.com

* indicates Past President

The Retro Commissioning Enigma: A Utility Perspective

Currently with energy costs escalating at unprecedented pace, the subject of Retro Commissioning (RCx) has created a lot of interest among energy users and energy conservation program implementers. RCx has a great potential to save energy without spending significant capital by identifying control deficiencies in existing HVAC systems and correcting them. These deficiencies can vary from a broken actuator for outside air damper to an incorrect sequence or set-point in the EMS. NSTAR has offered a Pilot RCx Program for last few years to evaluate the effectiveness of the program before offering a full scale RCx Program.

W. Hugh Gaasch is presently the supervisor of engineering for NSTAR Electric - Energy Efficiency. He is responsible for managing the various technical aspects of implementing energy efficiency programs. Hugh will present the status of the NSTAR's current Pilot RCx Program and provide us with some results and observations of some recent RCx studies including the cost effectiveness of projects completed under the Pilot RCx program.

The future direction of the program will also be discussed, and are based on the findings of the current Pilot RCx Program; including the need for quality assurance in program implementation, and the customer's role in assuring the energy savings going forward. Hugh will also shed some light on the existing barriers, including the cost effectiveness of the RCx Program when compared to other utility energy conservation programs.

Prior to joining NSTAR Hugh provided engineering-based energy efficiency consulting services for 15 years; serving both utility and private sector clients. Hugh has an extensive background in industrial energy conservation, process optimization, and business operations. Hugh holds a B.S. and a M.S. in Mechanical Engineering.

Meeting Managers: Dinesh Patel & Dan Wheatley

Doubletree Guest Suites Hotel

550 Winter Street - Exit 27B off Route 128 (I-95), Waltham, MA

4:30 Open AEE Board Meeting *

5:30 Registration and Networking

6:30 Dinner and Presentation

8:30 Close

* Remember our Board of Directors meetings are open to anyone that is interested in attending. They begin at 4:30 p.m. before our regular meetings unless otherwise noted. We welcome new faces and ideas.

Space is Limited - Register online at http://aeenewengland.org/, call 781-446-0125 or send email to: arthur1771@aol.com \$40.00 per person

Ask about our special rate for the unemployed job hunter

Disclaimer:

The New England Chapter or the Association of Energy Engineers, AEE-NE, has not investigated and expressly disclaims any duty to investigate, any product, service, process, procedure, design, or the like which may be presented by any of the presenters or Chapter Officers at any AEE-NE meeting or function. The presentation of any technical data or editorial material at these events does not constitute endorsement, warranty or guaranty by AEE-NE of any product, service, process, procedure, design of the like. AEE-NE does not warrant that any of the information presented at these events is free from errors. The entire risk of the use of any information presented is assumed by the user.

2008 Chapter Sponsors

A & M Compressed Air Products

John Normandin, *President* 401-769-2012

Air Compressor Rebuilders

Steve Brown, *Sales Manager* 800-649-6064

Air Solutions & Balancing

Olaf Zwickau - President 603-262-9292

AIRxpert Systems

Stephen Wallis 781-862-4739

AMERESCO, Inc.

David Anderson , *Executive Vice President* 508-661-2221

American Plant Maintenance

Tony Favaloro, *Sales Engineer* 781-750-8899

Applied Resources

Alton J. Frabetti, *President* 781-391-1202

B2Q Associates

Paul Banks, *Principal* 978-969-3747

BCM Controls Corporation

Bob Clarke, *President* 781-933-8878 x145

Bay State Consultants

John Shortsleeve, *President* 978-352-9099

Belimo Aircontrols

Dick Hubbell
New England District Sales Manager
978-452-0622

Berkshire Gas Company

Michael J. Sommer, *Manager, Energy Services* 413-445-0315

Brandeis University

Bill Bushey

Capitol Engineering

John G. Frugard, Vice President 617-965-2020

Celtic Energy, Inc.

Christopher F. Halpin, *President* 860-633-4914

Cimetrics, Inc

Dean A. Taylor, CEM, *Manager of Services* 617-399-6340

Conservation Solutions Corporation

Dan Cook, *President* 978-266-1900



Ron Gillooly
Chapter President

Greetings - October 2008

We started off the year with another engaging topic that captivated the audience and fostered a lively discussion. Phil Adams from World En-

ergy Solutions, Inc. provided a brief overview of the dynamic environmental commodities market. Phil described various options and techniques organizations can utilize to participate in the environmental commodities market such as buying or selling renewable energy credits. Each market offers different opportunities for their participants based on their goals and needs.

During the second part of our program David Newman and Paul Lukitsch from Millipore provided an overview of how one company recently escalated their efforts to reduce carbon emissions. In addition to showing their commitment to the environment, their projects, such as the T5 warehouse lighting conversion, proved to be profitable investments that exceeded expectations.

Our October program will feature Leadership in Energy and Environmental Design (LEED®) for existing buildings. Brad Jones, PE, LEED® AP from Sebesta Blomberg will provide an overview of this program that offers building owners and operators an excellent framework of industry accepted best practices which can be applied to their own facilities.

Remember our Board of Directors meetings are open to anyone that is interested in attending. They begin at 4:30 p.m. before our regular meetings unless otherwise noted. We welcome new faces and ideas. In addition if you have any questions, comments or suggestions on how we may be able to improve our programs please let me know (508) 922-6835 or ronald.gillooly@us.ngrid.com

Become a Chapter Sponsor! Contact Arthur arthur1771@aol.com For More Information

Constellation Energy Projects & Services Group

Marc J Aronson, *Business Development Manager* 978-441-0090

Constellation NewEnergy, Inc.

Brett Feldman , *Program Manager* 617-772-7500

CTG Energetics

Stephen Turner

Managing Director, Northeast Region
401-524-4798

D. R. Guilbeault Air Compressor

Don Guilbeault , *Principal* 603-598-0891

ENE Systems

Vinnie Camillo, *System Support Manager* 781-828-6770

EnerNOC

David Wells , *Business Development Manager* 617-399-5056

Energy Advocates LLC

Kathleen Stanley, *Principal* 508-297-1933

Energy Machinery

Tom Sullivan, *Engineer* 781-871-6220 ext. 3013

Energy Management Consultants

Jeff Hanson , *President* 207-767-1313

Energy New England

John Muro, *President* 508-698-1215

Environmental Health & Engineering

Michael Della Barba Director of Commissioning Services 781-247-4300

Environmental Systems

Dan Wheatley, *Energy Manager* 781-729-3760

FMC Technologies, Inc.

Brian Crafts, *President* 978-528-4630

GDS Associates

Scott Albert

Principal & Northeast Region Manager
603-656-0336

H20 Applied Technologies

Dave MacIntosh, *Vice President, Operations* 617-574-1192

Hershey Energy Systems

Arthur Bower, *Application Specialist* 978-927-9151

Employment Opportunities

nationalgrid

National Grid currently has positions open in their Energy Efficiency program group in Waltham, MA. These cover levels of experience ranging from junior to highly seasoned professionals. There are both commercial / industrial and residential program positions. The commercial group positions include; a lighting specialist, an individual with strong HVAC / Mechanical systems background and a sustainable project architect. Numerous New England AEE members have been in similar positions for many years and will attest to the fact that they are both interesting and rewarding. National Grid's programs are in the midst of a period of explosive growth with the strong prospects for the future. Apply for all positions through Monster.com or contact one of National Grid's AEE members (see chapter sponsors) for more information.



Project Development Engineer

Johnson Controls is a world-class employer where ingenuity and excellence are welcome. As a diversified, industrial growth company, we have

achieved increased sales for 61 consecutive years. And we do everything possible to value, challenge and reward our employees.

Under minimal direction, participates as a member of the Project Development Team to achieve department and project objectives on large, complex, high-risk projects. Leads engineering, process or financial tasks during detailed development of projects. Performs high-level analysis on more complex technical and financial elements, focused on the breadth of bundled programs. Supports engineering, process or financial tasks during solution design. Responsible to establish an ongoing partnership with the customer on assigned projects.

Bachelor's degree in business, engineering or a related field as appropriate. Eight years or more experience in building systems or operational processes. Function-specific licenses or certifications preferred (e.g., Professional Engineering license for engineering-related roles, etc.) MBA or other advanced degree preferred. Ability to travel approximately 30%.

Johnson Controls 39 Salem Street Lynnfield, MA 01940

URL: http://www.johnsoncontrols.com/

Johnson Controls

Kathy Stanley, *Account Executive* 781-246-5500

ICF International

Ed McGlynn, *Senior Manager* 508-758-4245

Kraft Power Corporation

David Barstow, *Sales Manager, Stationary Power* 781-938-9100

Linc Mechanical Services

David O'Brien, *General Manager* 781-939-9103

The Maricor Group New England

Nick Ferzacca, PE, LEED, *President* 617-482-6281

Mass Maritime Academy

Alfred Towle, *Director of Graduate Education* 508-830-5000

MicroCool

Marc Sandofsky, Manager Energy Services 508-720-1594

National Grid

Fran Boucher, *Senior Energy Engineer* 508-421-7299

National Resource Management

Emre Schveighoffer, *President* 781-255-8811 ext. 11

New England Window Systems

Russell S. Hadaya, *President* 617-269-6397

Northeast Utilities

Rick Galipeau, Supervisor, C&LM C&I Programs 860-810-1804

NSTAR Electric & Gas

Robert A. Di Giandomenico Project Manager, Technical Gas Sales 781-441-3847

Partners Healthcare Systems

Deb Carlson, *Human Resource Generalist* 617-724-2266

Phoenix Controls Corporation

Michael Soper - *Product Marketing Manager* 978-795-1285

PPG Industries

Brian Joyce, *Sales Executive* 508-822-4554

Raytheon Company

Dave Chamberlain, *Principal Engineer* 978-436-8128

RISE Engineering

Rick Galipeau Director of Business Development 401-784-3700 x137



ENGINEERING POSITIONS AVAILABLE

ERS has immediate openings for entry-level engineers, Project Engineers with two to five years of energy engineering experience and Senior Engineers with five plus years of energy experience. These positions require knowledge of energy efficiency and evaluation associated with industrial manufacturing operations, commercial building systems, and new building construction.

Successful candidates will have experience conducting site surveys, performing measures analyses, and preparing comprehensive reports detailing analytical findings. Candidates should also be committed to providing premium-quality, cost-effective work to our current and future clients. The positions require the ability to work closely with customers, vendors, and utility program administrators. Design, construction administration, and project management skills are a plus. Candidates should have relevant engineering background and education. Excellent writing, communication, and computer skills are mandatory.

At ERS, you will be recognized for your contributions to a company that is a leader in its field. We are looking for outgoing self-starters that are seeking to make an immediate impact. ERS offers competitive salaries and a comprehensive benefits package. If you desire to work for a dynamic growing company in a hardworking but fun environment, please email your resume and cover letter in MS Word format, along with salary requirements, to recruiting@ers-inc.com or visit us on the web at www.ers-inc.com.

About ERS

ERS is a progressive, energy engineering and consulting firm with offices in Haverhill, MA (Metro Boston area), New York City, San Jose, CA and Augusta, ME. Areas of specialization include energy project assessment and implementation; technology assessment; industrial process assessments; green building/sustainability services, premium efficiency lighting design; energy code compliance; custom design services; energy efficiency program operation and administration; and developing analytical tools for database management and project analysis.

RLW Analytics, Inc.

Daniel J. Barbieri, P.E., C.E.M. *Engineering Manager* 860-346-5001 x201

Sebesta Blomberg & Associates

Abbe Bjorklund, *Associate* 781-721-3934

Sensor Switch, Inc

Bob Mirza, *Regional Sales Manager* 800-727-7483

SEi Companies

Mark Warren, *Director of Facilities Engineering* 617-210-1831

Siemens Building Technologies

Jim Donnelly, *Senior Consultant* 781-774-8314

Southern Air

Bill Veazie, Vice President Treasurer 617-268-4041

Sprague Energy

Mark Roberts

Regional Sales Manager, New England 978-887-5070

Strategic Building Solutions

Mark Miller, Director, Client Services 860-395-0055

SUEZ Energy Resources NA

Kristine Robak, CEM, Director, Key Accounts 617-261-8912

Synergy Investments

Dan Gould, President and CEO 508-366-0200

Jeffrey Glick, Sales Manager 781-466-6481

Teletrol Systems

Amy Phillips, Technical Service Engineer 603-645-6061

Trane

John Connors.

Account Manager Service & Controls 401-435-1410

Trigen Boston

Patrick J. Haswell Manager, Sales and Marketing 617-482-8080 x 326

Tunstall Corporation

T.P. Tunstall, President 413-594-8695

Vanderweil Engineers

Charlie Kalasinsky, PE, Corporate Engineer 617-423-7423

The Watt Stopper, Inc.

Donald Munroe, Regional Sales Manager 508-336-3399

WebGen Systems, Inc.

Bob Steele, Vice President of Sales 617-349-0724

George T. Wilkinson

Alan Bshop, Vice President, Sales

781-335-2622

WPS Energy Services

Michael Parquette, 207-495-3535

ZiphanyMichael P. Ciembor

Business Development 716-695-1103 x143

AEE NE 2008 Golf Outing and Fundraiser

A hearty thanks to all who participated, sponsored, volunteered in our 8th Annual Golf Outing at New England Country Club. Special thanks to *National Grid, Outing Sponsor* for providing each player an AEE monogrammed all-season jackets. Proceeds fund chapter programs and scholarships. This October AEE Int'l will award our Chapter the 2008 Community Service Award.

Besides the swell jackets, new this year was the Heavy Hitters Rapid-Fire Auction, complimentary Team Photos (more photos on our website) and a free round of golf coupon to each Team from NECC. Twenty-eight Teams played, nine scored 8-under or better and the winners are:

1st Place (-11) Constellation Energy [Team Leader: R.Belyea] \$400

2nd Place(-11) Tunstall Corporation [Team Leader: R.Tunstall]

3rd Place (-10) Wilkinson Companies [Team Leader: G.Wilkinson) \$200

Longest Drive: Kelly Wright and Paul Munro Closest-to-Pin on 16th Hole: Wendy O'Malley and Brad Parsons

Closest-to-Line on 8th Hole: Goeff Wilkinson

Thanks to Jim Armstrong for recruiting *Hole Sponsors*. Please consider them when you need energy products and services. And the *Heavy Hitters Club* who donated thirty gifts, all given out at Heather's Rapid-Fire Auction, our new best hits.

HEAVY HITTERS Club

- AEE NE Free Round of Golf at NECC for 4

- ENE Systems \$100 Cash - Johnson Controls Inc. Driver

- National Grid NE Golf Bag, 3 Boxes Golf Balls and

\$100 Cash

- Northern Energy Services \$100 Cash - RISE/Thelisch \$100 Cash

- Sensor Switch 2 Golf Bags, 1 Driver, 3 Putters,

3 Paragon Wedges

4 Sets Red Sox Towel and Hat - Sensor Switch

- Siemens \$100 Cash - Suez \$100 Cash - Trane Company \$150 Cash

- Erwin Watts/Al Bishop 2 \$50 Gift Certificates





nationalgrid

KEYNOTE SPEAKERS INCLUDE:



Salvatore F. DiMasi Speaker of the Manuchasatts



Jim Gordon CEO of Cape Word and Founder of EMI



Nick Stavropoulos

Executive Vice President
U.S. Gas Distribution,
National Grid

Admission is \$55 per person (through September 27, \$70 after that date) includes breakfast & lunch

RSVP by October 3rd

Please register online at www.wbjournal.com. For further information, contact Kris Prosser, 508-755-8004 Ext. 286 or kprosser@wbjournal.com MASSACHUSETTS

energy summit 2008

Choices & Solutions for Businesses

October 9, 2008

DCU Center, Worcester, MA 7:30 am - 3:00 pm

Don't miss this chance to learn how your company can become more energy efficient.

The price of energy has risen dramatically and every business is looking for ways to save money and be more efficient.

Mew legislation is setting the groundwork for Massachusetts to be a national leader in energy efficiency and the use of renewable energy.

Job growth in the energy economy promises to be significant – and with the right strategy, can help attract and accelerate growth for Massachusetts employers.

Come hear industry leaders and expert panelists share their knowledge and insights at the 2nd annual Massachusetts Energy Summit.

PANELS INCLUDE:

- Green Building & LEED certification
 standards best practices and
 examples of highly efficient buildings
- Reducing Energy Consumption and Saving Money – specific examples from government and business
- Economic Opportunities: Growing the Energy economy in Massachusetts

For a detailed agenda visit www.WBJournal.com and click on the Energy Summit logo in the upper right corner.

PRESENTING SPONSORS



Your Energy Periner



CORPORATE SPONSORS







SUPPORTING SPONSORS

ConEdison Solutions Pepco Energy Services Suez Energy

2008-2009 AEE New England Chapter Future Meeting Topics

Month	Topic	Program Manager	Date
October	Leed O&M & Retro Commissioning	Dinesh Patel & Dan Wheatly	Oct 1
November	Sponsor Night & Scholarships	Brian Crafts & Kristine Esdale	Nov 5
December	Green Communities Act	Rich Costello & Sam Nutter	Dec 3
January	Energy Outlook Forum	Rich C., Kathy S., & Steve M.	Jan 7
February	Utility Night/Awards - Emphasis on Lighting	Jim Armstrong & Nelson Medeiros	Feb 4
March	Cogeneration	Sam Nutter & Bob Di Giandomenico	Mar 4
April	Emerging Technologies	Dan Wheatley	Apr 1
May	Site Tour w/ Topic	Steve Di Giacomo	May 6
June	Golf Outing	Joe Hall	TBD

Upcoming Events From Outside Organizations (subject to change)

ASHRAE Boston: Health – Indoor Environment

Speaker: David Bearg, P.E., CIH – Life Energy Assoicates

October 14th 6:30 PM

Location: Double Tree Hotel – **Waltham, MA**Meeting Manager: Jeff Schultz <u>jbs@brplusa.com</u>

http://www.ashraeboston.org/chapterupdates/calendar.html

Boiler & Steam Efficiency Workshop

Gillette Stadium - Foxborough, MA

October 2nd 8:15 Registration; 8:30 – 5:00 pm

Breakfast & Lunch by National Grid

Registration Deadline Call 866-899-2809 by September 23rd

AFE #37 Facility tour of WGBH

September 30th **Boston, MA**

Speakers: Steve Ragucci

Host: WGBH

Dan Shea cell: 781-439-8891 dshea2003@earthlink.net

5:45 - 8:30

AFE #74 Facility tour of TD Banknorth Garden

September 25th **Boston, MA**

Topic: Benefits & offering of AFE Membership

Host: WGBH

Don Gillis 617-658-7706

gillis@bbri.org

Gathering at 5:00; Tour at 5:30 PM, followed by dinner presentation

Harvard University Center for the Environment

Jon Rowe - Chairman and CEO, Exelon Energy Corporation Location: Science Center Lecture Hall D, Cambridge, MA

October 6, 2008 5 PM

Contact: lisa matthews@harvard.edu 617-495-8883

Massachusetts Energy Efficiency Partnership (MEEP)

Labs for the 21st Century - Advanced October 9thth **Burlington, MA**

Time: 8:30 AM – 5:00 PM

Online Registration: http://www.maeep.org/events.cfm?recID=108

Massachusetts Energy Efficiency Partnership (MEEP)

Steam System Assessment Training November 3rd **Westborough, MA**

Time: 7:30 AM – 4:00 PM

Online Registration: http://www.maeep.org/events.cfm?recID=109

USGBC GreenBuild Conference

Boston Convention and Exhibition Center – November 18th thru 21st

Info: http://www.greenbuildexpo.org/

Harvard University Center for the Environment

James Woolsley – Venture Partner with VantagePoint Venture Partners

Location: Science Center Lecture Hall D, Cambridge, MA

November 19, 2008 5 PM

Contact: lisa matthews@harvard.edu 617-495-8883

The Green Roundtable - ASHRAE Joint Meeting

http://www.nexusboston.com/space/events.html/2008/2?

Massachusetts Technology Collaborative (MTC)

Programs for Business & Individuals http://masstech.org/

Harvard University Center for the Environment

Amory Lovins – Founder & Director, Rocky Mountain Institute

Location: Science Center Lecture Hall B, Cambridge, MA

December 3, 2008 5 PM

Contact: lisa matthews@harvard.edu 617-495-8883