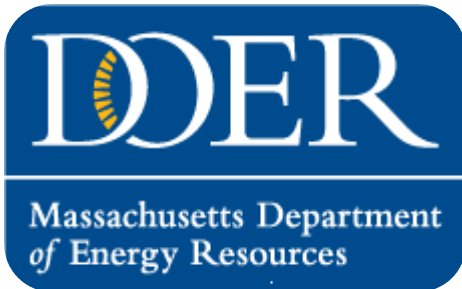


Creating A Cleaner Energy Future For the Commonwealth



Heat Pumps in the Massachusetts Alternative Portfolio Standard

**American Energy Engineers Technical Roundtable
November 17, 2014, Westborough, MA**

Heat Pumps & Renewable Thermal

- Heat pumps are among a portfolio of renewable thermal technologies offering opportunities
 - Energy bill savings, greenhouse gas reductions, air quality improvement, local job creation
 - Includes single family, multi-family as well as commercial building applications
 - Best when offsetting fuel oil, electric heat
 - Natural gas depends on cooling option

Existing Residential Incentives

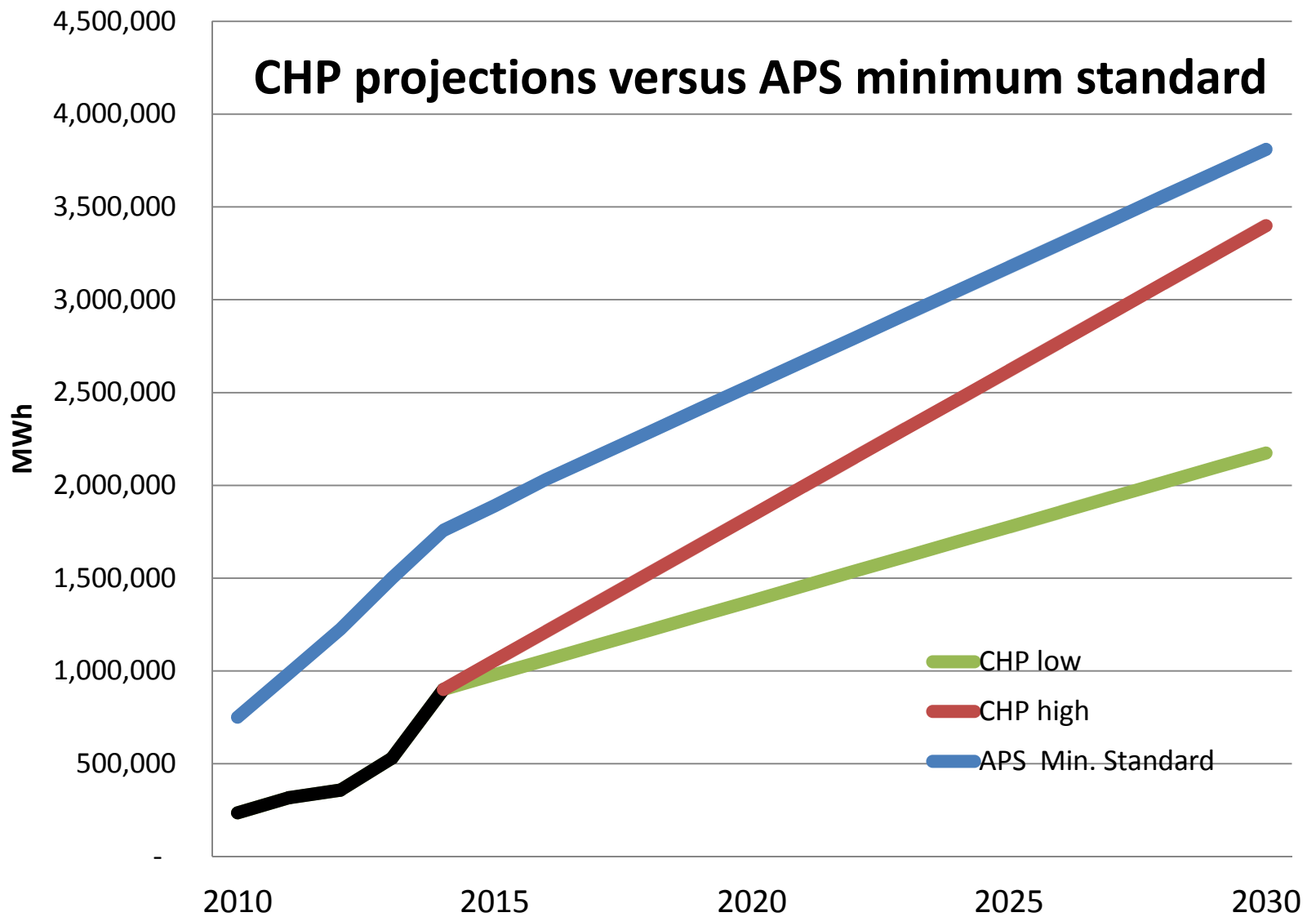
Heat Pump	Air Source	Ground Source	Water Heater
Mass Save® rebate	Up to \$500		\$750
Mass Save HEAT Loan	0% interest loan up to \$25,000		
Residential Renewable Energy Tax Credit		30%	
Renewable Energy Equipment Sales Tax Exemption		100%	

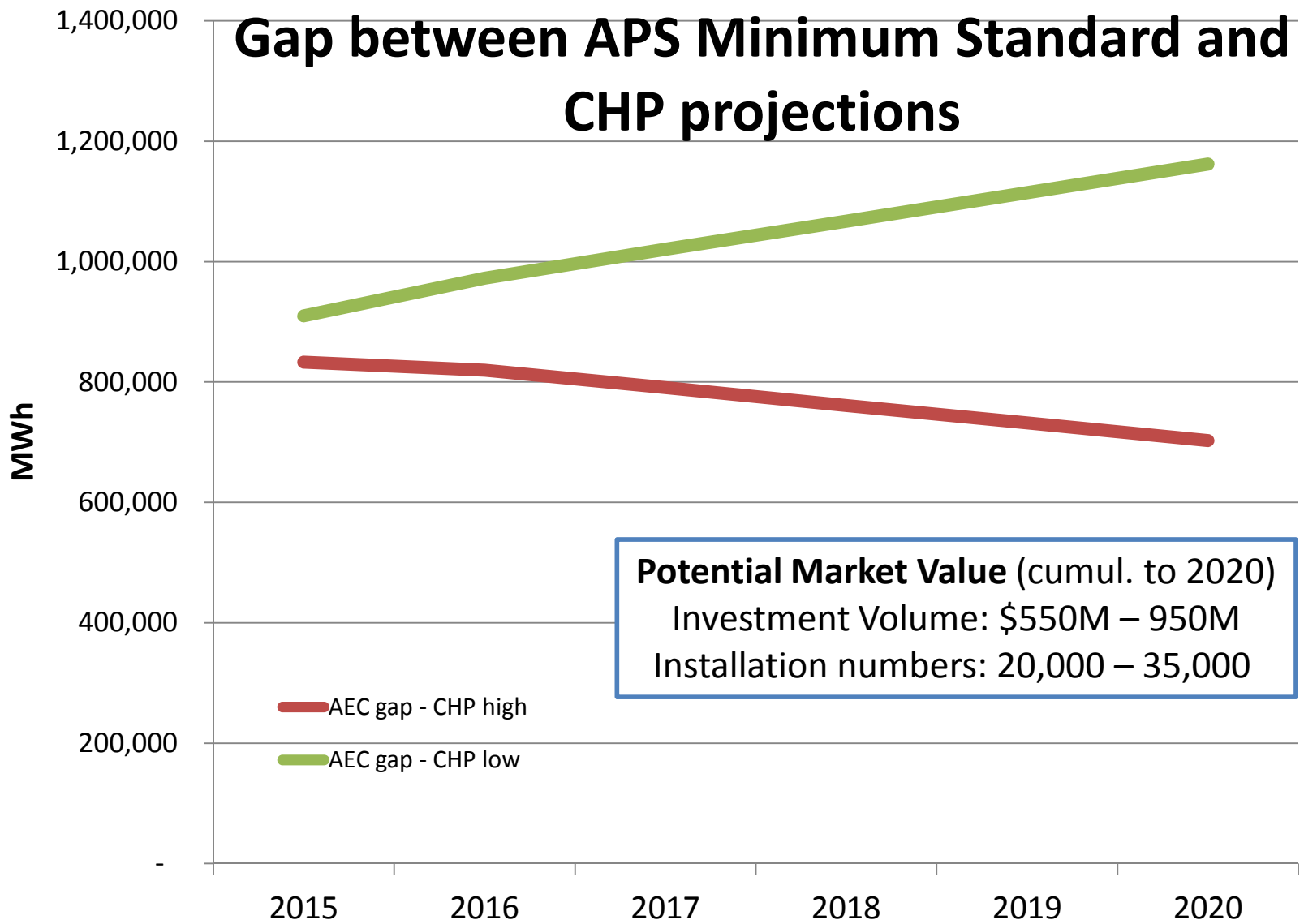
MA Alternative Portfolio Standard

- Alternative Portfolio Standard established by the 2008 Green Communities Act, in addition to Renewable Portfolio Standard
 - Retail electric suppliers have annual obligation to meet increasing share of load with generation from eligible alternative energy sources
 - List of eligible technologies
 - In practice only Combined Heat and Power
 - Undersupply of Alternative Energy Credits lead to high reliance on Alternative Compliance Payments
 - Current ACP rate is \$21/MWh

Technology changes – per the Statute (Acts 2014, Chapter 251)

- Add any facility that generates useful thermal energy using:
 - Sunlight, biomass, biogas, liquid biofuel or **naturally occurring temperature differences in ground, air or water**
- Strike carbon capture and storage, gasification, paper derived fuel
- Additionally exclude construction & demolition debris





DOER Regulatory Process

- Stakeholder/industry engagement
 - Meeting preceding formal regulatory process
 - Formal public hearing and comment period
 - Subgroups on metering, biofuels and biomass
- Regulatory proceeding: 225 CMR 16.00
 - Draft regulations before end 2014
 - Final regulations by summer 2015?
- Use guidelines according to RPS/APS custom

Eligible Technologies

- Active solar heating
 - Space heating, domestic & process hot water
- Automatically fed biomass boilers and furnaces
 - Wood pellets, chips
- Blended or pure biogas and biofuels
- **Heat pumps**
 - **Air source, ground source, water source**
 - **Not: fossil pre-heating heat pumps**

Net Energy Generation

$$E_{\text{net}} = E_{\text{thermal, out}} - E_{\text{non-renewable, in}}$$

- Energy calculated as primary energy
 - Taking into account average heat rate and transmission/distribution losses for electricity (ISO-NE)
- 1 Alternative Energy Credit (AEC)
= 1 MWh = 3.412 MMBtu

Example Residential Installation

Building characteristics

Heat Load	MMBtu/y	100
Cool Load	MMBtu/y	40
Domestic Hot Water Load	MMBtu/y	15

*Illustrative example –
actual calculation will
depend on final
regulations*

		ccASHP	GSHP
Efficiency/COP		3	4
Load served (heating & cooling)	%	80%	100%
Thermal energy	MMBtu/y	112	140
Net useful thermal energy	MMBtu/y	20	54

Electric Conversion Rate used for net energy calculation = 41%

Metering Approach

- Large systems: continuous accurate **metering** and automatic reporting
- Small systems: **calculate** projected output
 - Cut-off large/small = 400 kBtu/h (total system capacity)
 - Meant to cover residential, small multi-family and small commercial
 - Based on assessment of cost of metering compared to AEC revenue
 - Verification of ongoing operation through spot checks and run-time monitoring

Large System Metering

- **Air/Ground Source Heat Pumps:** quantify the consumption of the site grid electricity and the supply of renewable heat energy terms by combining
 - Directly metered values (ΔT , runtime)
 - ΔT across loop (ground wells, working fluid)
 - Nominally rated system performance
 - Original equipment manufacturer certified: AHRI
 - Need standardized performance data at different temperatures (incl. 5°F)

Upfront Minting of AECs

- Upfront minting will be default for non-metered (small) systems
 - In lieu of lifetime AECs, systems will receive a one-time strip of AECs, equivalent to 10 years projected output
 - AECs will be year of APS qualification vintage
 - Upfront minting allowed as far as APS minimum standard can accommodate
 - DOER contracts with Third Party (Agent)
 - Default AEC aggregator
 - System verification
 - DOER is considering market options to enable purchase of pre-minted AECs to provide up-front project capital

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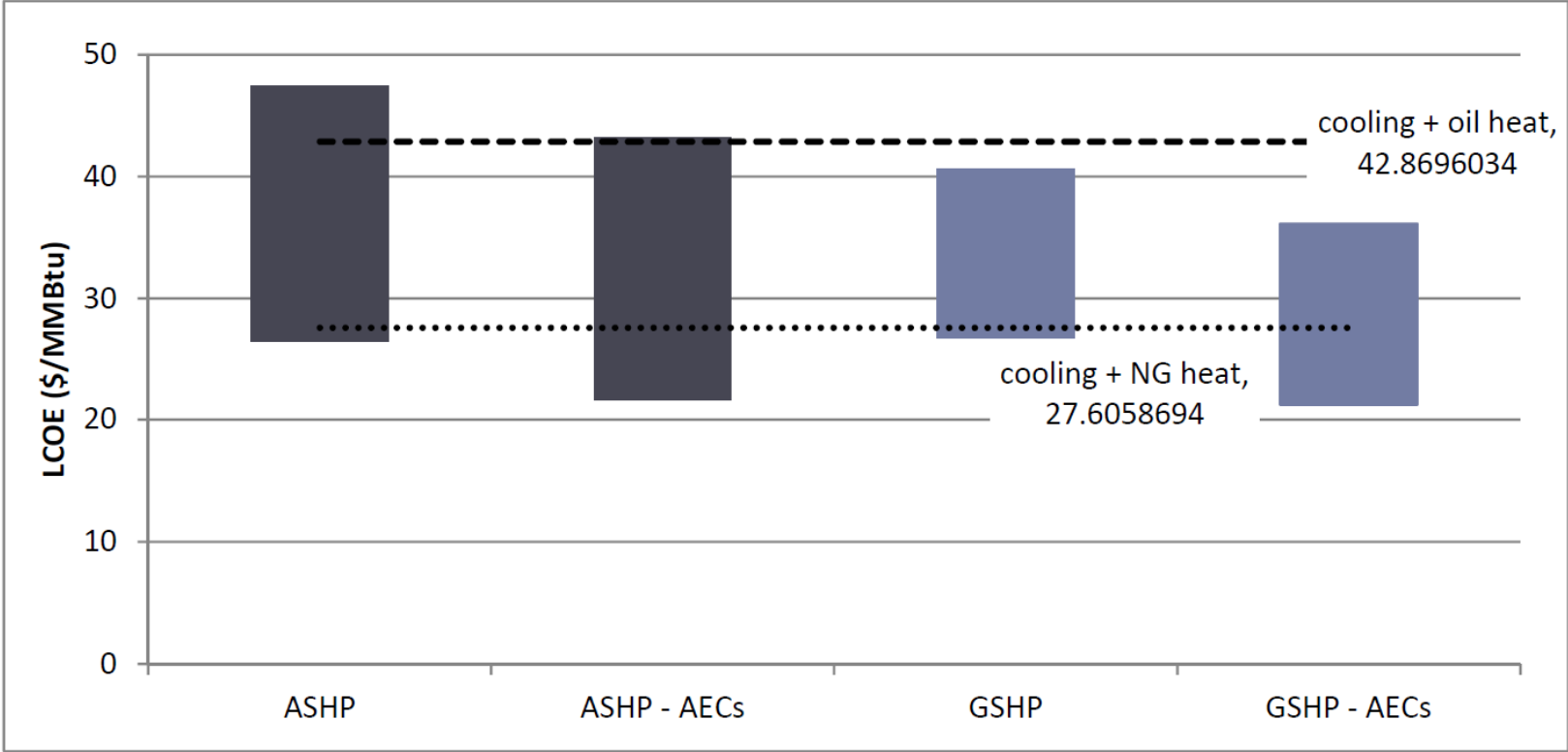
Illustrative example – actual calculation will depend on final regulations

		ccASHP	GSHP
Efficiency/COP		3	4
Load served (Heating & Cooling)	%	80%	100%
AEC/year		6	16
Pre-minted AEC value	\$	\$886	\$2,370

Calculation assumes 10 years pre-minted AECs are sold at \$15/AEC

Inclusion in APS impacts LCOE

Figure 5 - Financial analysis, total thermal load scenario, commercial size heat pump systems



Source: Useful thermal in the APS, Report to the Legislature, EEA/DOER, December 2012

Stakeholder Comments

- Stakeholders invited to provide written feedback
 - Comments, suggestions, information resources
 - E-mail before 11/26/2014 to bram.claeys@state.ma.us

Thank you!