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## Energy Products and Services Showcase

*December 4<sup>th</sup>*, 5:00 PM to 8:30 PM  
Embassy Suites Hotel and Conference Center  
550 Winter Street - Waltham, MA 02451

**Our 2013 Energy Technology and Services Show will feature many of the region's leading energy service companies and professionals.** Exhibitors will display the latest in energy technologies and services that can improve profitability, lower energy costs, and leverage energy efficiency incentives.

This year's event will feature a holiday party theme as part of the tradeshow. Sponsors are being encouraged to decorate their booths in a holiday theme and/or offer holiday gifts or prizes. AEE NE will award raffle prizes for members or guests who participate with our Sponsors at their booths.

**Current AEE New England sponsors are entitled to exhibit at the show for no additional cost.** If you are a current sponsor and want to register, please complete a Registration Form and email it to [sam.nutter@csggrp.com](mailto:sam.nutter@csggrp.com).



**MARK YOUR  
CALENDAR**

**JANUARY 8TH, 2014**

**ANNUAL ENERGY  
OUTLOOK BREAKFAST  
FORUM**



Each exhibiting sponsor receives one complementary pass for the person working at the table. **Indicate on the Registration Form who will be working the table.**

Exhibiting sponsors are entitled to **1 free pass per exhibitor for the person working the table.** If you wish to send 2 or more people, the **additional people must register as attendees** at the AEENE website [www.aeenewengland.org](http://www.aeenewengland.org)

Regular registration is \$25.00 for AEE-NE Members or \$30.00 for Guests. Register **before 12/2/13 and receive the Early Bird discount of \$5.00 off**

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### 2013-2014 Chapter Officers and Board of Directors

**Gregg Snyder**, President  
Energy Applications and  
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(781) 279-9080  
[gregg@energyappsystems.com](mailto:gregg@energyappsystems.com)

**Sam Nutter**, Vice-President  
Conservation Services Group  
[Samuel.Nutter@csggrp.com](mailto:Samuel.Nutter@csggrp.com)

**Brian Crafts\***, Treasurer  
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**Robert A. Di Giandomenico**  
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NSTAR Electric and Gas  
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**Ron Gillooly\***, Newsletter Editor  
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(508) 922-6835  
[rgillooly@hs-e.com](mailto:rgillooly@hs-e.com)

**Joe Dolengo**, Chapter Sponsors  
National Grid  
(781) 907-1569  
[joseph.dolengo@us.ngrid.com](mailto:joseph.dolengo@us.ngrid.com)

### Chapter Awards

James Armstrong  
Siemens Industry, Inc.  
(781) 774-8360  
[jarmstrong@siemens.com](mailto:jarmstrong@siemens.com)

Francis Boucher\*  
National Grid  
(781) 907-1571  
[francis.boucher@us.ngrid.com](mailto:francis.boucher@us.ngrid.com)

Andrew Coffin  
NSTAR Electric & NSTAR Gas  
(781) 441-8166  
[andrew.coffin@nstar.com](mailto:andrew.coffin@nstar.com)

### Education

Richard Costello\*  
Acela Energy Group, Inc.  
(508) 530-3040  
[richard.costello@acelaenergy.com](mailto:richard.costello@acelaenergy.com)

### Events Coordinator

Stephen DiGiacomo\*  
Energy Management Associates  
(508) 533-1128  
[steve@ema-boston.com](mailto:steve@ema-boston.com)

### Golf Outing

Joseph Hall\*  
NSTAR  
(774) 278-4179  
[jhall72@verizon.net](mailto:jhall72@verizon.net)

Paul Lukitsch  
EMD Millipore  
(781) 533-2609  
[paul.lukitsch@merckgroup.com](mailto:paul.lukitsch@merckgroup.com)

Kathleen McKenna  
Rate it Green  
(617) 417-7077  
[kmckenna@rateitgreen.com](mailto:kmckenna@rateitgreen.com)

### Membership

Stephen Murphy  
GDF Suez  
(617) 886-8711  
[stephen.murphy@gdfsuezna.com](mailto:stephen.murphy@gdfsuezna.com)

Dinesh Patel  
National Grid  
(781) 907-2250  
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### Budget

Chris Pimentel  
Powersmiths International Corp.  
(617) 733-7931  
[chris.pimentel@powersmiths.com](mailto:chris.pimentel@powersmiths.com)

Kathleen Stanley\*  
Innovative Engineering Solutions  
(508) 505-5113  
[kstanley@iesionline.com](mailto:kstanley@iesionline.com)

Nicole Price Voudren  
Cape Light Compact  
(480) 200-0405  
[nprice@capelightcompact.org](mailto:nprice@capelightcompact.org)

the regular price. Attendees registering LATE (after 11:45 PM on December 3<sup>rd</sup>) and all walk-ins will be charged an additional \$5.00 above the regular registration fee.

**Sponsors:** We have a limited number of tables and these will be assigned on a first come – first served basis. We want to make sure that our current sponsors have the first opportunity to secure a table, so please send in your registration ASAP.

The exhibitor tables are 6' long and come with a white tablecloth. We cannot accommodate full-sized trade show booths in this limited format! If you need electricity at your table, there is a \$25 fee that must be paid in advance at the AEENE website [www.aeenewengland.org](http://www.aeenewengland.org). Exhibitors can set-up beginning at 4:30 pm on December 4th.

The AEE New England Energy Products and Services Showcase registration includes entry to the show, complementary passed appetizers, a cash bar, and the ability to participate in several raffles. This year we are encouraging Sponsors to decorate their table in a festive holiday style of your choice.

We look forward to seeing you on December 4th.

**Please submit your registration ASAP.**

**Please register and pay on-line at <http://aeenewengland.org>**

### Price:

\$25.00 Members  
\$30.00 after 11:45 pm December 3  
\$20.00 Earlybird rate before December 2

\$30.00 Non-members  
\$35.00 after 11:45 pm December 3  
\$25.00 Earlybird rate before December 2

**Embassy Suites Hotel, 550 Winter Street - Waltham, MA**  
**5:00 - 8:30** Energy Products and Services Showcase

**Meeting Manager:** Sam Nutter, Conservation Services Group



### Disclaimer:

The New England Chapter or the Association of Energy Engineers, AEE-NE, has not investigated and expressly disclaims any duty to investigate, any product, service, process, procedure, design, or the like which may be presented by any of the presenters or Chapter Officers at any AEE-NE meeting or function. The presentation of any technical data or editorial material at these events does not constitute endorsement, warranty or guaranty by AEE-NE of any product, service, process, procedure, design of the like. AEE-NE does not warrant that any of the information presented at these events is free from errors. The entire risk of the use of any information presented is assumed by the user.

Paul Wassink  
ConEdison Solutions  
(781) 264-1360  
[paul.wassink@gmail.net](mailto:paul.wassink@gmail.net)

#### Scholarships

Daniel Wheatley\*  
Environmental Systems Corp.  
(781) 729-3760  
[d.wheatley@esccontrols.com](mailto:d.wheatley@esccontrols.com)

\* Denotes Past President

### Chapter Sponsors 2013

#### Air Solutions & Balancing, LLC

Olaf Zwickau, *President*  
603-262-9292

#### Ameresco, Inc.

Ed Lepore, 508-661-2200

#### American Plant Maintenance

Tony Favalaro, *President*  
781-750-8899

#### B2Q

#### Baker Engineering

Alex Alexandrovich  
[www.bakerengineering.com](http://www.bakerengineering.com)

#### Cape Light Compact

#### Capitol Engineering

John Frugard, *President*  
617-965-2020

#### comverge

#### Conservation Services Group

#### EBI Consulting

#### EHE - Environmental Health and Engineering

Michael P. Della Barba  
*Director of Commissioning Services*  
781-247-4300

#### EMA - Energy Management Associates, Inc.

Steve Di Giacomo  
[www.ema-boston.com](http://www.ema-boston.com)

#### EMC - Energy Management Consultants

#### ENE Systems, Inc.

### Job Opportunity

**Horizon Energy Services** is looking for **Lighting and Mechanical auditors and project managers**. Horizon offers qualified candidates to work in a friendly, professional and flexible environment. If you are interested please email your resume to Ron Gillooly at [rgillooly@hs-e.com](mailto:rgillooly@hs-e.com) or call (508) 922-6835.

### Job Opportunity

#### Sparhawkgroup - Senior Project Engineer

As a **Senior Project Engineer** you will manage 10+ projects to deliver: i) energy efficiency, ii) comfort and iii) healthy environments in a range of buildings. To deliver these results you will provide our full range of energy engineering services including energy audits, professional design, construction administration, and commissioning. A wide variety of delivered services, building types and clients enables our project engineers to develop mastery and autonomy along with ever expanding skills. The initial focus of this position will be in our multifamily building practice.

#### Company Culture:

Work in a team of mutually supporting experts to deliver energy engineering, design engineering and building science that makes a real difference in the built environment and the global environment. Have the support to empower all of your potential and to grow professionally and personally. Our projects are both local and national with a branch office in New York City. We are entering our third decade of energy services and continue to build on our reputation and quality. We seek new team members to enable this growth.

We will teach the technical skills necessary when the candidate brings core technical competency. Experience in some aspects of our field is required. The ability to communicate and lead teams is essential and must come with the candidate. You must be comfortable talking with owners, senior staff, fellow consultants, contractors and building operations and maintenance staff.

#### Required Skills and Abilities:

Strong communication, client management and relationship services is a must.

Ability to manage 10+ projects and remain on deadline and budget is a must.

Technical competence and the ability and desire to expand your knowledge base is essential.

#### Experience Required:

Professional experience of 10 years of progressive responsibility and authority is ideal.

Professional Engineering design of HVAC systems for 5+ years minimum

Continued page 2

**EnerNOC, Inc.**

David Wells, Sr. Business  
Development Manager  
617-399-5056

**ERS**

Mary McElhiney  
978-521-2550

**FMC Technologies, Inc.**

Brian S. Crafts, President  
978-528-4630

**GDF SUEZ Energy  
Resources NA**

Kristine Roback  
617-261-8912

**Horizon Energy Services**

Ron Gillooly, Business  
Development Manager  
508-922-6835

**iFacility Services**

Joel Myerson  
978-532-9234  
[www.ifacilityservices.com](http://www.ifacilityservices.com)

**Kraft Power Corporation**

David Barstow, Sales Manager  
781 938-9100

**LLEJ Equipment, Inc.**

Eric Menard, President  
617-680-3088

**Mass Maritime**

Dr. James McDonald,  
Dean, Graduate & Continuing  
Education  
[jmcdonald@maritime.edu](mailto:jmcdonald@maritime.edu)  
508-830-5096

**Mitsubishi Electric****National Grid****New England Window  
Systems****NRM - National Resources  
Management****Northern Energy Services**

Paul A. Mallet, President  
508-393-7500

**Prism Energy Services****OSRAM SYLVANIA****Raytheon**

Dave Chamberlain,  
Principal Engineer  
339-645-8019

**RetroCool Energy, Inc.**

Marc Sandofsky  
508-479-6034

**Sparhawkgroup - Senior Project Engineer - continued**

Energy auditing and energy modeling experience a significant plus  
Commissioning experience a significant plus  
Experience in building operation/facilities management a significant plus  
Ability to generate drawings in AutoCad a must  
Demonstrated project management skills  
Demonstrated client management skills

**Education Requirements:**

Mechanical engineering degree, PE preferred

**Work Environment:**

Approximately 50% time in a relaxed office environment and 50% time with clients in meeting or site inspections, including active construction sites.

**Travel requirements**

Approximately 10% long day trips  
Approximately 10% overnight

**Benefits:**

Liberal health insurance plan and coverage  
Dental, short and long term disability insurance  
10 days paid vacation days, 10 paid holidays including the week between Christmas and New Year's.  
5 days sick time  
Personal Growth Leave  
401K  
Cell phone

**Physical Demand:**

Lift 35 pounds  
Carry ladders, examine equipment from ladders  
Use various test equipment

**Send Resume & Cover Letter to:**

[admin@sparhawkgroup.com](mailto:admin@sparhawkgroup.com)  
[www.sparhawkgroup.com](http://www.sparhawkgroup.com)



**BECOME A CHAPTER  
SPONSOR!**

Contact:

**Joe Dolengo -**

[Joseph.Dolengo@nationalgrid.com](mailto:Joseph.Dolengo@nationalgrid.com)

**AEENE ENERGY OUTLOOK BREAKFAST FORUM - JANUARY 8<sup>TH</sup>**

## RISE Engineering

### Sebesta Blomberg

#### Siemens Industry, Inc.

Jim Armstrong  
781-774-8360

#### Southern Air

Bill Veazie,  
Vice President

#### Sparhawk Group

Matthew Holden  
207-847-6800  
[www.sparhawkgroup.com](http://www.sparhawkgroup.com)

#### Tecogen

Jeffrey Glick, Sales Manager  
781-466-6400

#### Tunstall Corporation

Woody Tunstall, Sales Engineer  
413-594-8695

#### Water Energy Distributors, Inc.

Martin Orio, VP Business  
Development  
603-329-8122

#### WattStopper Water Energy Distributors, Inc.

Martin Orio, VP Business  
Development  
603-329-8122

#### WSP

## Upcoming Events From Outside Organizations (subject to change)

### ASHRAE Boston:

Date: Tuesday December 10, 2013 5:30 PM - 8:30 PM

Topic: **Beyond Balancing- Total Flow Control**

Speaker: Paul Delude, Griswold Controls

Location: Embassy Suites Hotel, 550 Winter St. Waltham, MA

Contact: Stacie Suh- [stacie@stebbinsduffy.com](mailto:stacie@stebbinsduffy.com)

Website: <http://www.ashraeboston.org/chapterupdates/calendar.html>

### Massachusetts Energy Efficiency Partnership (MEEP)

<http://www.maeep.org/>

### Massachusetts Technology Collaborative (MTC)

Programs for Business & Individuals

<http://masstech.org/>

### Sustainable Performance Institute

Location: 38 Chauncy St., 7<sup>th</sup> floor, **Boston, MA**

<http://www.sustainable-performance.org/>

Contact: 617-374-3740 x 127

### Harvard University Center for the Environment:

Future of Energy, <http://energy.harvard.edu>

### Building Operator Certification

<http://www.theboc.info/ne/ne-schedule.html>

## 2013-2014 AEE New England Chapter Future Meeting Topics

(subject to change)

|          | Topic                              | Date                         | Location           |
|----------|------------------------------------|------------------------------|--------------------|
| December | Energy Product & Services Showcase | Wed. Dec. 4 <sup>th</sup>    | Waltham            |
| January  | Energy Outlook Breakfast Forum     | Wed. Jan. 8 <sup>th</sup>    | Waltham – Raytheon |
| February | Utility Night                      | Wed. Feb. 5 <sup>th</sup>    | NSTAR - Westwood   |
| March    | Joint ASHRAE Meeting               | Thurs. Mar. 13 <sup>th</sup> | Waltham            |
| April    | Maine Energy Outlook Forum         | Wed. Apr. 2 <sup>nd</sup>    | Maine              |
| April    | Technical Round Table              | April                        | TBD                |
| May      | New England Energy Awards          | Wed. May 7 <sup>th</sup>     | Waltham            |
| June     | Annual Golf Tournament             | June                         | TBD                |