

Life Is On Schneider

# Schneider Electric, the Global Specialist in Energy Management and Automation

€26.6 billion

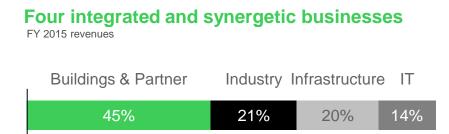
FY 2015 revenues

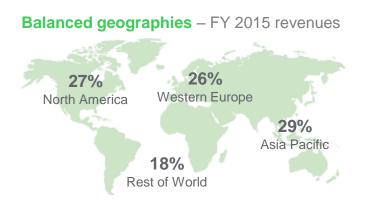
~5%

of FY revenues devoted to R&D

160,000+

people in 100+ countries





## Schneider Electric Global Business in Over 100 Countries

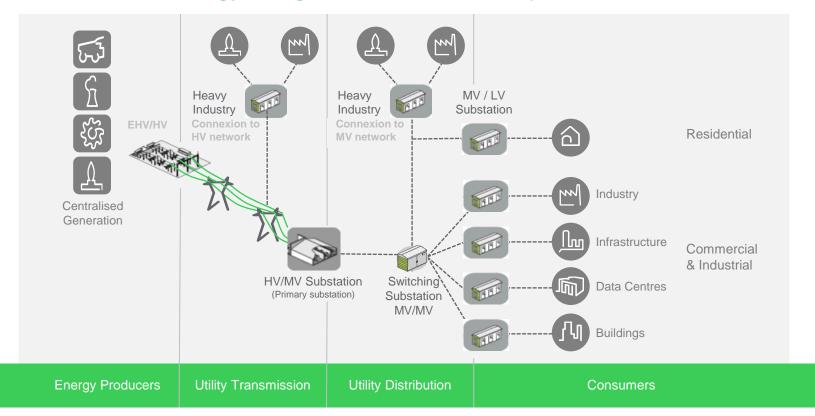


<sup>1:</sup> Published figures in billion € restated to reflect country-market view;

<sup>2:</sup> Billion € pro-forma basis including LTM Sep 2014 revenue for Invensys

<sup>3:</sup> Including Invensys, excluding Delixi and Fuji

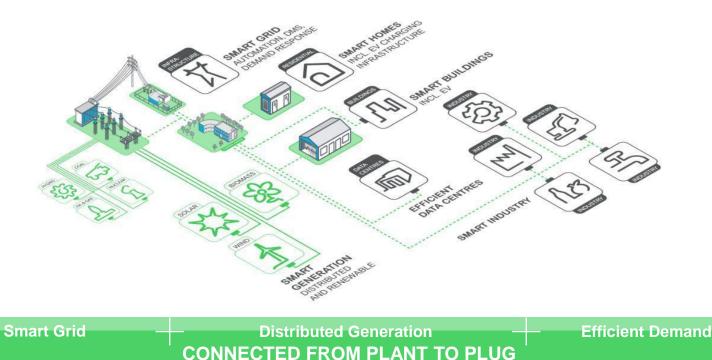
## The Old World of Energy: Singular flow of Electricity from Source to Load





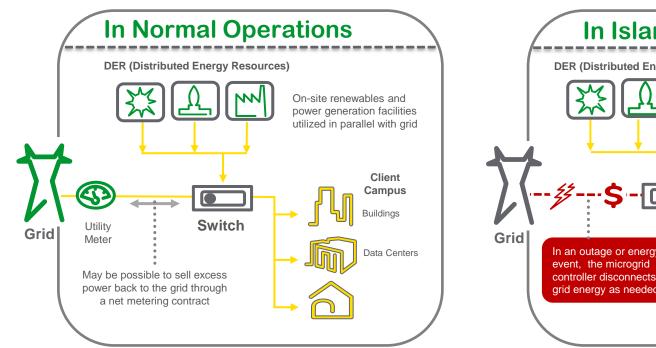
## The new World of Energy: Electricity is...

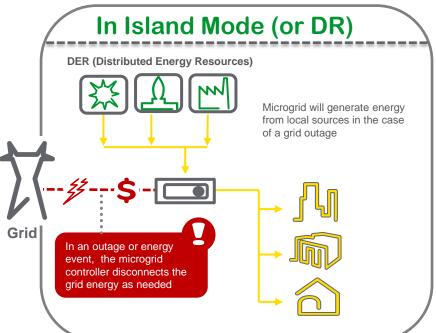
## Distributed & Connected



## What is a Microgrid?

An integrated energy system consisting of interconnected loads and distributed energy resources which, ...





... as a single entity, can be controlled and operated in parallel with the grid or in an intentional islanded mode.

## **Microgrid Value Proposition**

We optimize DERs to enhance reliability; improve efficiency and drive environmental benefits.

### **Reliable Energy**

- Ability to intentionally "island" from utility
- Preserve critical loads 24/7/365
- Redeploy grid tied inverters for island mode operation



### **Efficiency & Optimization**

- Minimize energy costs
- Harness combined heat and power
- Maximize incentives
- Monetize energy flexibility with the grid

**Green Energy** 

- Incorporate low cost solar & low emission DER
- Implement net-zero projects
- Reduce green house gases





# Highlight - Microgrid Components



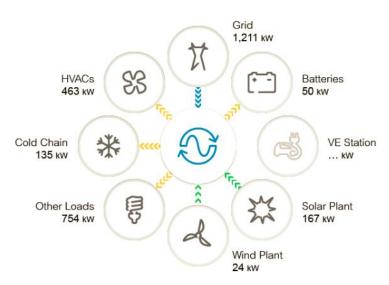
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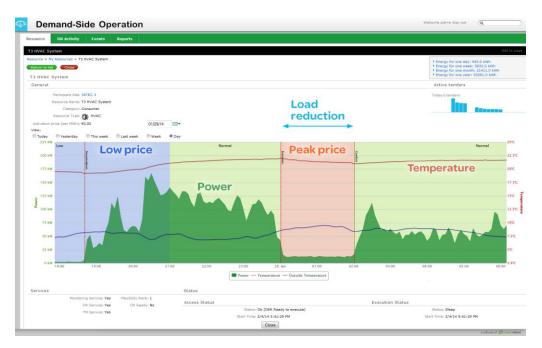


#### **Microgrid Control & Event Management** Client Constraints Weather >Predictive DER management StruxureWare™ forecast >Interfaces with energy markets (DTN) Demand-Side >Weather forecasts (DTN) Operation Energy >Forecast when to produce & store market >Cloud based accessible anywhere pricing **Demand** response requests Cloud **DER Box** >Reactive DER management >Ensures microgrid real time stability & Microgrid reliability Controller >Manage of connect/disconnect from the grid >Optimize energy production & use **Client site**

## **StruxureWare™ Demand-Side Operation**



Advanced algorithms help make fast decisions about cost-saving opportunities



http://www2.schneider-electric.com/sites/corporate/en/products-services/smart-grid-solutions/prosumer-microgrid-solutions/commercial-industrial.page







# Battery Energy Storage - The EcoBlade™

Residential

Commerical & Industrial

Utility / Independent Power Producer







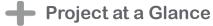
# **Oncor Microgrid**

A truly <u>Autonomous & Dynamic</u> Microgrid completed in *under 6 months* 

45 kW Gas recip

560 kW Diesels

· Wind - considered



Management of 9 different DER types

- 200 kW BES
- 120 kW Solar PV
- 06 kW Solar PV
- 65 kW Microturbine
- Square D Switchboards
  S&C Intellirupter
  Schneider Electric Controllers and software
- \$ Efficiency & Optimization
  - · Predictive and real-time control of DER
  - StruxureWare Demand Side Operation software platform for economic optimization and dispatch
  - Load preservation features for ensuring the most critical loads are served Integration of MG Controller with BMS
  - 4 separate Microgrids, autonomous and dynamic
    - Coordinated Automatic Islanding and Reconnect
    - Dynamic management of critical loads and generation and storage assets





The most advanced microgrid in the US, located near Dallas, Texas



## **Green Energy**

- Solar and cleaner gas (vs. just diesel)
- Low emission CHP (not utilizing thermal)
- Serves as a best practice to deploying an environmentally sustainable Microgrid, using solar in island mode

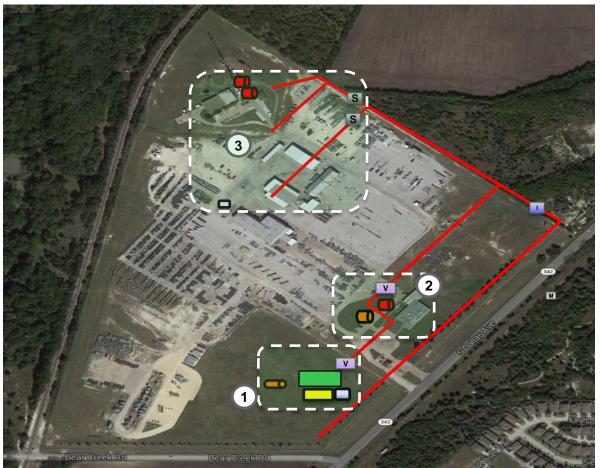


Site microgrid controller + DSO hardware





# **Oncor Microgrids**





#### Site:

**Primary Meter Point** 

IntelliTeam on Grid Source

2 - Vista Switchgear

2 - Remote Switch

#### Area (3):

2 - 175 kW Diesel Backup Generators

1 – 25 kW/25kWh Battery

#### Area (2):



1 – 45 kW Propane Backup Generator

1 – 200 kW Diesel Backup Generator

#### Area (1):



**Environmental Lab + Microgrid Demonstration/Education Center** 

Solar - 112 kW south-facing

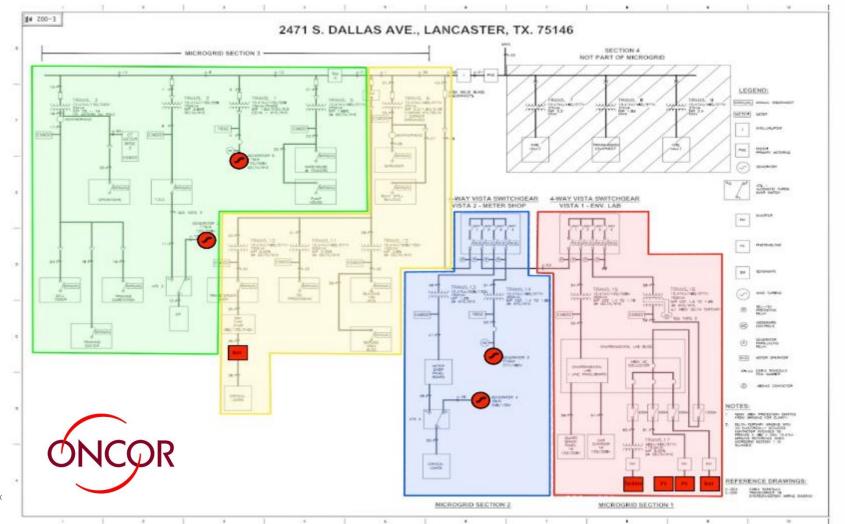
& 2kW west-facing

Battery - 200 kW / 400 kWh



Microturbine – dsikw s Un







# Town of Fairfield Public Services

Powers critical facilities during electrical grid outage



#### Project at a Glance

- Modern and harden public safety infrastructure to withstand severe weather supporting 59,000 residents
- Using distributed generation sources, a Microgrid control system was installed to control power distribution both in grid parallel and islanded modes
- · Harness Solar and gas powered generation



- Distributed generation to provide 120% of critical power demand during all peak periods
- Reduce demand and consumption at Police and Fire HQ over 2 years by about 60 kW and 250,000 kWh annually





## A Reliable Energy

• Ensure 365/24/7 operations of critical infrastructure, including police and fire HQ, emergency comm center, cell phone tower service, and homeless shelter.

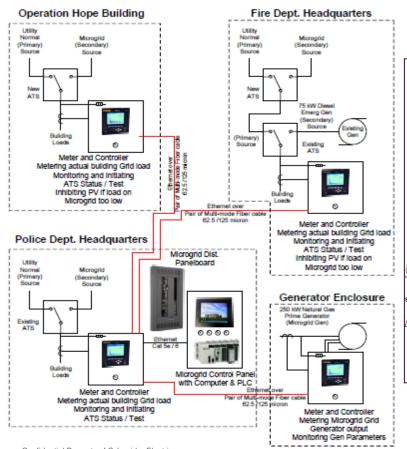


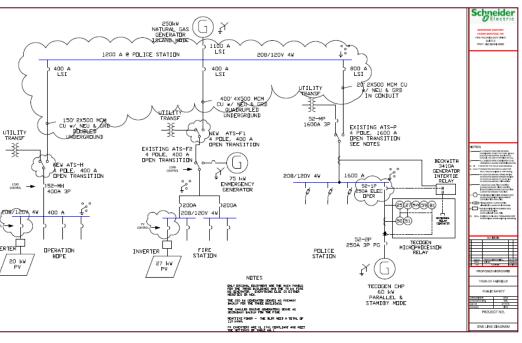
## **Green Energy**

- Installed PV system at Fire HQ
- Use natural gas fired CHP generators



# Town of Fairfield Advanced Microgrid







# US Department of Energy Solar Decathlon Microgrids

Schneider Electric is the proud sponsor of this innovative collegiate competition providing the site microgrid since 2009



#### 2011 Project at a Glance

- Washington, DC (Irvine, Ca in 2013 & 2015)
- Designed, built, and interconnected the sites Net Zero Microgrid
- 19 Connected solar powered homes
- 187 kW peak load
- 87 kW peak export to utility
- 0.5% voltage regulation
- Built to IEC, NEC, and NFPA standards



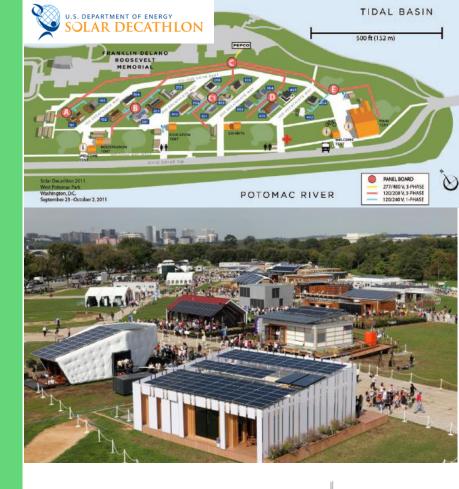
### **Reliable Energy**

- Ensure 365/24/7 operations of competition microgrid
- Managed the microgrid with 19 unique Solar PV generators



### **Green Energy**

100% solar PV generation

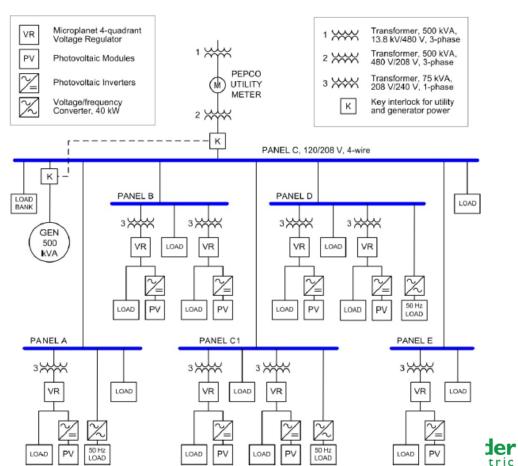




# Solar Decathlon Microgrid 2011







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Take our virtual tour to see how a microgrid works

Visit microgrids.schneider-electric.us

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